



Forward-thinking healthcare solutions.
It's what we do.

Healthcare Law

Our Health Law Practice



Shipman & Goodwin has a comprehensive health law practice with a broad range of experience. Our attorneys have a thorough knowledge of the issues and trends affecting the healthcare industry and serve as counsel to a variety of provider and supplier organizations. We recognize that our clients need to provide quality healthcare services, build and operate a business, maintain a workforce, access capital, create and protect intellectual property, resolve disputes, collaborate with physicians and succeed in a competitive marketplace. We have built a group of dedicated healthcare lawyers who become valuable members and trusted advisors of our clients' leadership teams.

With more than 175 lawyers practicing from offices throughout Connecticut, New York and in Washington, DC, Shipman & Goodwin is able to offer a cross-disciplinary approach to the problems faced by our healthcare clients, and our size and location enable us to have a cost structure that provides our clients with efficient and high-value legal solutions. As a full-service firm, we draw upon our teams of attorneys in business, finance, tax, labor and employment, employee benefits, intellectual property, environmental, mergers and acquisitions, privacy and data security and business and commercial litigation to effectively assist our healthcare industry clients.

We are committed to diversity and inclusiveness within the firm, the legal profession and the community, and value the unique backgrounds and distinct contributions of all individuals. Our commitment to diversity is reinforced at all levels of the firm, and our continued success depends upon our ability to recruit, hire, train, mentor, promote and retain diverse attorneys and staff to better understand our clients' needs and to formulate innovative solutions.

Representative Clients

Shipman & Goodwin's health law practice provides legal services for a wide variety of clients in the healthcare sector, including:

- Acute care, general and specialty care hospitals
- Academic medical centers
- Ambulatory surgery centers
- Integrated health care delivery systems
- Assisted living facilities
- Behavioral health providers
- Skilled nursing facilities
- Residential care facilities
- FQHCs and FQHC look-alikes
- Home health agencies
- Hospices and palliative care agencies
- Companion service agencies
- Health insurance exchanges
- All-payer claims database
- Clinical and diagnostic laboratories
- Physician certification specialty boards
- Physician organizations
- Educational infirmaries and health centers
- ACOs
- Tissue banks and organ procurement organizations

Shipman & Goodwin's health law practice also provides corporate and regulatory advice to clients sourcing the healthcare industry, including software and health information technology firms, private equity firms and other investors.

Regulatory and Compliance

STATE AND FEDERAL REGULATORY MATTERS

We advise our clients on all state and federal regulatory issues that impact their day-to-day operations. We are committed to client education and regularly provide educational sessions to our clients on new legal developments. Given our large practice and depth of experience counseling healthcare providers from all sectors, we are efficient, effective and credible when working with our clients and state and federal regulators. We highlight the following regulatory areas:

- **Licensure, Compliance and Accreditation**
- **Stark** and **Anti-Kickback** compliance and business transactional planning
- **Quality** improvement, unanticipated outcomes and peer review
- **Government investigations**, including whistleblower actions and false claim actions
- **Medical staff bylaws**, disciplinary matters and credentialing
- **Certificate of Need** determinations, applications and intervenor petitions
- **FQHC** compliance
- **Research**, clinical trials and IRB processes and compliance
- **Privacy** and **Data Breaches**



CORPORATE COMPLIANCE

We have extensive knowledge and experience in analyzing the Medicare and Medicaid reimbursement rules and responding to audits and investigations while achieving excellent results. Operational knowledge is key to advising our clients on providing the necessary documentation and explanation in response to investigations. Most importantly, we can guide you in determining which issues deserve pursuit and which do not, and our credibility with regulators and guidance will help you achieve results.

Some of the issues we address with respect to Medicare and Medicaid reimbursement and audits include:

- **Fraud and abuse**
- **Reimbursement**
- **Medicaid and Medicare**
- **Overpayments**
- **Graduate medical education**
- **340b and Internal investigations**

Health Information Technology

Our health law practice group counsels healthcare providers and facilities on all aspects of the utilization of health information technology and the privacy and security of healthcare data. We regularly counsel our clients on matters relating to:

- **Privacy and security** issues relating to use, disclosure and safeguarding of patient/member data
- **Licensing** issues relating to technology acquisition and implementation
- **EHR systems** including satisfying measures for meaningful use and responding to audits
- **Data breaches** and security incident investigation and response
- **E-health programs** including telehealth, telemedicine, eConsults and mobile health delivery models
- **APCDs** and other healthcare information aggregators

Comprehensive Legal Services in Related Areas of Law

As a full-service law firm, attorneys in our health law practice have the benefit of unlimited assistance from attorneys at both partner and associate level within our many other practice areas.

BUSINESS AND FINANCE

- **Michael J. Fritz** - /mfritz
- **Julia R. Camarco** - /jcamarco

LABOR AND EMPLOYMENT

- **Gabriel J. Jiran** - /gjiran
- **Peter J. Murphy** - /pjmurphy
- **Jarad M. Lucan** - /jlucan

EXECUTIVE COMPENSATION

- **Ira H. Goldman** - /igoldman
- **Kelly Smith Hathorn** - /khathorn

ENVIRONMENTAL LAW

- **Andrew N. Davis, Ph.D.** - /adavis
- **Aaron D. Levy** - /alevy

TAX LAW

- **Alan E. Lieberman** - /alieberman
- **Louis B. Schatz** - /lschatz

INTELLECTUAL PROPERTY AND TRADE SECRETS

- **Catherine F. Intravia** - /cintravia

REAL ESTATE, CONSTRUCTION AND COMMERCIAL FINANCE

- **Gregory P. Muccilli** - /gmuccilli
- **William G. Rock** - /wrock

LITIGATION

- **Michael Chase** - /mchase
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You may visit each person's biography by visiting www.shipmangoodwin.com and adding suffixes indicated after each name.

Primary Contacts on our Health Law Team



Joan W. Feldman, Partner

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Joan is Chair of the Health Law Practice Group. She has devoted her legal career to representing healthcare providers in connection with health care, business, regulatory and administrative law matters. Joan is general and special counsel to acute, general, specialty, academic medical center and chronic disease hospitals, skilled nursing facilities, home health agencies, hospice providers, behavioral health providers, durable medical equipment providers, clinical laboratories, organ procurement organizations, and physician certification boards. She regularly advises her clients on corporate governance, best practices, corporate and business issues and combinations, mergers, acquisitions, affiliations, joint ventures, physician/hospital strategic alliances; state and federal regulatory issues, including Certificate of Need, Medicare and Medicaid reimbursement, fraud, abuse, and Stark and Anti-kickback issues; corporate compliance, governmental audits and investigations (e.g., state and federal recovery audit contractors); privacy and HIPAA issues, state and federal investigations relating to privacy breaches; information technology and software licensing; medical staff and credentialing matters; medical ethics and end-of-life issues; quality of care regulatory matters, developing quality improvement and assessment programs; and clinical research matters, including regulatory compliance and medical ethics. Full bio: www.shipmangoodwin.com/jfeldman.



Vincenzo Carannante, Partner

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Vincenzo represents a variety of healthcare facilities and providers including hospitals, tissue banks, ambulatory surgical centers, federally qualified health centers, behavioral health providers, clinical laboratories, residential care homes, home health agencies, physician practices and individual practitioners. He counsels clients on a wide range of state and federal health care regulatory and business matters, with a focus on compliance and reimbursement issues, including all Medicare and Medicaid reimbursement, Stark, Anti-kickback and audit issues and investigations. He assists clients in establishing or structuring facilities, transactions, operations, and contracts in order to comply with the numerous regulatory hurdles faced by health care providers. He also represents clients in compliance and reimbursement audits and investigations conducted by state and federal agencies including the OIG, DOJ, HRSA, DSS, MassHealth, fiscal intermediaries, and government contracted auditors. Full bio: www.shipmangoodwin.com/vcarannante.



William J. Roberts, Associate

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Bill focuses his practice on healthcare corporate, regulatory and compliance matters. He represents hospitals and health systems; academic medical centers; physician group practices; health insurance companies; behavioral health providers; federally qualified health centers; medical device and pharmaceutical companies and a variety of other healthcare clients. Bill provides representation to clients in connection with various contractual matters, including affiliations, supply chain, employment, professional services and other matters. Bill's regulatory practice is focused on HIPAA and other state and Federal data privacy and security laws; fraud and abuse and the Stark law; health information technology, including electronic health records; reimbursement; EMTALA; and general corporate matters. In the life science space, Bill advises clients with compliance program implementations, compliance audits, clinical trials and IRBs, the Sunshine Act, and compliance with PhRMA's Code on Interactions with Health Care Professionals, Advamed's Code of Ethics on Interactions with Health Care Professionals and other industry guidelines. Bill routinely advises clients on data privacy and security laws, particularly as those laws intersect with the healthcare industry. He prepares comprehensive privacy and data security programs and policies for businesses, and regularly counsels clients regarding the collection, use, retention, disclosure, transfer and disposal of protected health information and personal information. Bill frequently assists businesses navigate and remediate data breaches. Full bio: www.shipmangoodwin.com/wroberts.



Stephanie M. Gomes-Ganhão, Associate

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Stephanie assists healthcare providers with respect to corporate, regulatory and data privacy matters. Prior to joining the firm, Stephanie served as a law clerk to the Honorable Dennis G. Eveleigh, Associate Justice of the Connecticut Supreme Court. While attending law school, Stephanie served as a legal intern for the Honorable Janet C. Hall, U.S. District Court for the District of Connecticut. Full bio: www.shipmangoodwin.com/sgomes-ganhao.



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